



Freeman's Car Stereo, Inc is the largest independent retailer for mobile electronics in the Carolina's. We operate 6 stores in North Carolina and 1 store in South Carolina.

Currently Freeman's is hiring **Sales Associates!** If you have previous retail sales experience and you are **driven, focused and ready to take on a challenge**, then this position is for you! We are offering a great chance to work with some of the best in the Consumer Electronics field as well as the opportunity to **grow into a management position!** Apply Now!

Essential Job Duties:

This position will deal with all necessary aspects of being an integral part in a financially stable and profitable retail store. We are looking for individuals with strong retail experience who love to get the job done, go the extra mile and always exude a positive attitude! While utilizing previous retail sales experience; you will be required to complete the following items:

- Handle all aspects of a successful sale from: identifying the customer's needs, presenting appropriate solutions, processing of the sale and making sure the customer leaves the store satisfied with their experience at Freeman's.
- Present and grow skills relating to: sales presentation, product knowledge and operational compliance
- Establish, maintain and exceed sales goals through previous experience, training and management guidance
- Be a positive part of an environment which rewards teamwork, communication and excellent customer service while helping all individuals meet these established levels of performance
- Follows all company policies and procedures in a professional manner

Here is your opportunity to find out why Freeman's is not only a "Better way to go" for car electronics, but also for employment!

Requirements:

- Prior sales experience in a commissioned sales environment
- Prior consumer electronics sales knowledge is preferred
- Strong Car stereo and communications product knowledge preferred
- Effective communication, organizational and time management skills
- High school diploma or equivalent

We've got the BEST in benefits:

- ✓ Comprehensive Medical, Dental and Vision coverage available
- ✓ Matching 401k plan
- ✓ Paid vacation program
- ✓ Income potential above the industry average
- ✓ Great employee discounts on the HOTTEST electronics!
- ✓ Exceptional sales and incentive contests

Freeman's Car Stereo, Inc supports and encourages a diverse workplace. Any offer of employment is contingent upon the results of a pre-employment background check.